# **POSSUM POINT PLAYERS**

## **EXECUTIVE COMMITTEE MINUTES**

August 16, 2022

I. **CALL TO ORDER** – Chairperson Kenney Workman called the meeting to order at 5:39 PM Members present were: Kenney Workman, Anthony M Policastro, Nina Galerstein, Rosanne Pack, Steven Dow, Cheryl Graves and Beth Howlett. Anne Baker Executive Administrator was also present. Louise Hartzell, Jim Hartzell and Claudius Bowden were absent. Quorum was confirmed.

#### **II. APPROVAL OF MINUTES**

**A. Approval of July 19, 2022 minutes -** After properly moving (Rosanne Pack) and seconding (Cheryl Graves) the minutes were approved as amended. **CLOSED** 

# III. REPORTS

#### A Treasurer

1.Financial report (Attachment 1) was presented. Nina Galerstein made a motion seconded by Rosanne Pack to accept the Treasurer's report. Motion was carried. **CLOSED** 

2. Steven Dow reported on the status of the loan for the building addition. He and Louise Hartzell had met with bank representatives. He reported the following:

a. Building additions are not done as a line of credit. They need to be an actual loan. Thus the \$115,000 for the addition will be considered a loan. It will still be set up such that we can draw from it as needed. It will also be set up that there will be no pre-payment penalty for paying it off early if we desire. **INFO** 

b. The current loan does encompass the remaining old mortgage. **INFO** 

c. They suggested that we have an account with the bank to put funds in for payments. That will allow them to draw payments each month and eliminate the need to send a monthly check. **INFO** 

e. They also suggested that we consider setting up a separate loan as a line of credit to be able to draw from for non-building addition expenses. Now that we have the one loan, the second would be easier to obtain. **INFO** 

f. It would also make things easier if we added Steven Dow as an account holder for future interactions. Nina Galerstein made a motion seconded by Beth Howlett that we approve adding Steven Dow to the account. Motion was carried. **CLOSED** 

#### **B. Executive Administrator**

1. A review of membership changes over the last few years during the COVID pandemic showed the following:

2019 - 121 members (pre-pandemic)
2020 - 148 members (pandemic began mid year)
2021 - 91 members (mid-pandemic)
2022 - 112 members (pandemic stabilized)

A suggestion was made that we look at donations as well to see what impact the pandemic had on those numbers. **OPEN** 

2. Gala tickets are still being worked on. Discussion came up about whether cast members would need to buy tickets. Kenny Workman will address that with them. **OPEN** 

3. Mt Zion is still interested in renting out the kitchen on Sept 24th. Photos have been sent to the chef. There is no word as to whether she wants to actually see the facilities. The usual cost for rental of the facility is \$600 per day. This will only involve the kitchen. Steven Dow made a motion seconded by Rosanne Pack that we rent the kitchen out for \$350 on that day. Motion was carried. There is a possibility that there might be an additional matinee performance of Calendar Girls that day. It is anticipated that the kitchen use will not interfere with that. **OPEN** 

4. The last inspection of the kitchen was about a year ago in the fall. There are some issues with non-food related items being stored there. They will need to be removed before this year's inspection so as not to give the perception of contaminated kitchen equipment. **INFO** 

5. The Distinguished Young Women Pageant took place on August 12-13 dates. It was approved by Artistic Committee and by the President on behalf of the Executive Committee. **CLOSED** 

6. The new Acute Rehab Facility on Route 113 has asked to rent out Possum Hall for a Job Fair on Wednesday May 31st. They will be using the Green Room and Lobby. The charge for the use of the facility is \$600 for the day. **INFO** 

C. Artistic Committee - Rosanne Pack gave the report:

1. They approved the request for building use by the Distinguished Young Women

INFO

2. The Budget for Calendar Girls (Attachment 2) was approved. Items discussed

were:

a. Budget projects ticket sales of over \$16,000. INFO

b. They plan to create a calendar as a fund raiser. They hope to sell 100 calendars at \$15 each for a profit of \$1500. There will be a ticket attached for buyer for one free drink at the bar during the 50th Anniversary Season. **INFO** 

c. There is a plan to have a mural painted. The cost of it has been covered with mostly in kind donations. There is a plan to sell pieces of the mural as a fund raiser after the run has been completed. **INFO** 

d. It was noted at the meeting that the set construction is more expensive than what we usually have. Those involved in set construction will be reminded to stick to the requested budget. **INFO** 

e. Total anticipated profit for six performance is estimated to be \$14,283. That will rise to \$15,027 if an additional performance is added. **INFO** 

After properly motioning (Steven Dow) and seconding (Beth Howlett) the proposed budget was approved. **CLOSED** 

3. Members of the Artistic Committee are planning on having a meeting with the Possum Juniors to discuss combined plans going forward. **INFO** 

**D. Fund Raising Committee -** Claudius Bowden was not present so no report this month.

#### E. Building and Grounds -

1. Building addition - Sussex County and City of Georgetown have given both approvals and permits for the building addition. We are now working with Delmarva Pole to set up a start date for the construction. **OPEN** 

2. Installation of 8 foot doors for the addition is being worked on. OPEN

3. Painting of areas inside the theater has been completed. The exception was the floor has not yet been done. We are waiting on quotes for that. **OPEN** 

4. A grand curtain has been purchased. The color will match the newly painted walls. It will be put up between the end of the Calendar Girls run and the Gala performance. **INFO** 

#### **IV. OLD BUSINESS**

#### A. 50th Anniversary Committee

1. The large "50" Outdoor sign will be up by the Gala. **INFO** 

2. Silent and live auction items are still being sought. **INFO** 

3. The Gala will begin at 6 PM with champagne and dessert. Silent auction will be gong on. Bar will be open. There may be flute and violin music in the background. The first act will start at 7:30 PM. There will be an intermission between acts. The theme for the Gala performance is "Love Makes the World go Round". Many of the songs will deal with the topic of love. There will be an MC with a script doing introductions. Live auction will take place at the conclusion of the performance. **INFO** 

4. The new logo has been completed by Dawn Conaway. **INFO** 

5. Presentation about the 50th Anniversary season was made at two of the three Possum Junior performances. **INFO** 

6. Pre-show video has gone to Constant Contact. INFO

7. The Clayton Theater in Dagsboro does do ads. **INFO** 

8. The Cinema Arts Theater also has opportunity for ads. Cost for the ads is being donated. **INFO** 

9. There are multiple Possum related materials like T-shirts and carrying bags available to be used as part of the 50th Anniversary celebration. The plan for them remains open **OPEN** 

10. T-shirts up with the new logo remain open. OPEN

11. Use of old plaques as part of 50th Anniversary performances remains open. This will be moved to Building and Grounds report. **OPEN** 

B. Large Donation heirs contact - this has not yet been done. OPEN

C. Sign from outdoor stage - this will be addressed at a later time. **OPEN** 

#### V. NEW BUSINESS -

A. Anthony Policastro has a been in contact with the Seaford Community Concert Association about possibly doing a performance of the gala show for their members. They usually have a membership of about 1000 people. If they are interested, we will arrange a visit to

the venue (Seaford High School) for the director and Light/Sound chair to ensure that the facilities will work for us. **OPEN** 

#### VI. ITEMS FOR ARTISTIC COMMITTEE NOTIFICATION OR INFORMATION

A. The budget for Calendar Girls was approved

B. There is a possibility of doing a performance of the gala show for Seaford Community Concert Association at Seaford High School

#### VIII. NEXT MEETING DATE - September 20, 2022 at 5:30 PM at Possum Hall

**IX. ADJOURNMENT -** There being no further business Steven Dow motioned seconded by Nina Galerstein that the meeting be closed. Motion was carried and the meeting was adjourned at 6:45 PM

# Attachment 1

AM	Possum Poir Profit & Loss Prev	lear Companison		000.000
06/22	January 1 through	August 6, 2022		% Change
h Basis		Jan 1 - Aug 6, 21	\$ Change	70 Onlang.
B CRETCHE SCHOOL	Jan 1 - Aug 6, 22	Jan i Jug /		Statement of
			-1,000.00	-100.0%
Ordinary Income/Expense	0.00	1,000.00	-1,000.00	
Advertising & Sponsors	and the second s	-203.54	392.66	192.9% 84.6%
BAR	189.12	307.67	260.33 -168.93	-5.1%
Concession Tips	568.00 3,130.41	3,299.34		14.2%
BAR - Other	3,887.53	3,403.47	484.06	Award
Total BAR		6.80	-6.80	-100.0%
CONVENIENCE FEES	0.00	238.34	179.93	176.4%
	281.93	102.00	239.84	38.4%
Corporate Contributions Individ, Business Contribut	ions 864.84	625.00	419.77	57.7%
	1,146.77	727.00		2,018.8%
Total Direct Public Support	38,510.00	1,817.50	36,692.50 -11,515.00	-76.2%
Donations - Cash	3,590.00	15,105.00	-11,010.00	Strante
Fundraising Events Government Grants	1 700 00	21,320.62	-16,620.62	-78.0%
State Grants	4,700.00	21,320.62	-16,620.62	-78.0%
Total Government Grants	4,700.00	21,020.02		
Indirect Public Support	0.050.55	0.00	3,356.55	100.0%
United Way, CFC Contribut		0.00	3,356.55	100.0%
Total Indirect Public Support	t 3,356.55		4.31	19.0%
Interest Income	26.98	22.67	4.51 soomed[15] lo	Office Syried
Program Income	11,919.00	20,290.00	-8,371.00	-41.3%
Membership Dues	11,919.00	20,200.00	-8,371.00	-41.3%
Total Program Income	11,919.00	No. 101-10		
Rentals	0.00	1,800.00	-1,800.00	-100.0%
Cost of Rent Rev - Debt Pr	ор		-1.800.00	-100.0%
Total Rentals	0.00	305.62		
Ticket Sales	52,229.00	29,028.60	23,200.40	79.99
Total Income	119,365.83	3 94,521.66	24,844.17	26.3
	119,365.8	3 94,521.66	24,844.17	26.3
Gross Profit	110,000.0	OF BAC BA		
Expense Awards and Grants				
Cash Awards and Grants	700.00	400.00	300.00	75.0%
Total Awards and Grants	700.0	400.00	300.00	75.0
			645.06	57.9
Bank Fees Building & Grounds mainte	1,700.7	1,110.00	1,514.04	65.9
Business Expenses	0.00	02 00		
Business Registration Fe Taxes - Not UBIT	es 0.00 0.00	135.00 25.00	-135.00 -25.00	-100.0%
Total Business Expenses			manders and the second se	
Total Dusiness Expenses	0.0	00 160.00	-160.00	-100.
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		1 104.29		

Jan 1 - Aug 6, 22         Jan 1 - Aug 6, 22         Jan 1 - Aug 6, 21         \$ Change         % Change           Contract Services         20.00         00.00         2.659.71         44.8%           Outside Contract Services         8.619.67         5.939.96         2.659.71         44.8%           Total Contract Services         8.619.67         5.939.96         2.679.7.6         44.9%           Contract Services         1.515.30         608.34         9.00.9         140.1%           Contract Services         1.515.30         608.34         9.02.5         140.1%           Contract Services         1.515.30         608.34         9.02.5         140.1%           Pacilities and Equipment         276.50         2.812.93         -2.538.43         50.2%           Facilities and Equipment         13.656.44         11.818.21         1.083.82.3         15.6%           Total Facilities and Equipment         13.656.44         11.818.21         1.00.0%         100.02.2%           Interest Expense         104.26         0.00         82.68         -00.03%         100.02.2%           Mostc         0.00         82.64         100.05%         100.05%         100.05%           Mostc         0.00         82.64         100.05%	59 AM 106/22	Possum Poi Profit & Loss Prev January 1 through	Year Comparison		5000000 10000000
Juli 1992         Juli 2000         20.00         20.00         20.00         44.8%           Outside Contract Services         8,599.67         5,999.96         2,699.71         44.8%           Total Contract Services         8,619.67         5,599.96         2,679.71         45.1%           Total Contract Services         1,515.30         608.34         -0.00.5%         440.1%           Costumes         0.00         149.86         -149.86         -100.0%           Dinner expense         0.00         149.86         -149.86         -100.0%           Facilities and Equipment         276.50         2,812.93         -2,536.43         -0.2%           Janitrolis Services         3,344.06         1,972.94         1,093.14         54.1%           Mortgage Interest         10,099.92         5,989.28         4,110.44         68.6%           Total Facilities and Equipment         13,856.44         11,818.21         1,838.23         16.6%           Interest Expense         104.25         0.00         104.26         10.00%           Lighting a Sound         0.00         89.64         49.064         -100.05%           Digits Subscriptions, Reference         1,292.15         47.68         1,304.65         20.20%	ish Basis			\$ Change	% Change
Contract Services         2000         0.000         20037         44.8%           Fundrating Fees         8,599.27         5,99.96         2,689.71         45.1%           Total Contract Services         8,619.67         5,99.96         2,679.71         45.1%           Total Contract Services         1,515.30         608.34         906.86         149.1%           Costumes         0.00         149.86         149.86         149.1%           Costumes         0.00         149.86         149.36         -00.0%           Pacifies and Equipment         205.90.43         1,084.4         54.4%           Facilities and Equipment         13,656.44         1,131.24         1,838.23         15.6%           Aratorial Service         233.94         1,045.26         100.0%         41.10.4         68.65%           Rant, Parking, Unities         13,656.44         1,131.51         104.26         100.0%         40.00         62.188         400.05%         40.00.0%         42.485         100.0%         40.00         62.488         400.05%         40.00.0%         44.7%         Mocuse         40.00.0%         40.22.6%         100.0%         40.00.0%         44.47%         Mocuse         44.47%         Mocuse         10.00%         44	Jarga S Charga	Jan 1 - Aug 0, 22		han son the	100.0%
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Outside Contract Services         8,619.67         5,939.96         2,997.1           Total Contract Services         1,515.30         608.34         906.96         149.15           Consumes         0.00         149.85         -149.86         -100.0%           Denor expense         0.00         1972.94         -168.14         54.13           Equip Rental and Maintenance         3,041.08         1,043.06         904.12         69.65           Mortgap Interest         23.94.2         5.989.28         4,110.04         69.65           Rent, Parking, Uillities         13.856.44         11.818.21         1.888.23         15.6%           Total Facilities and Equipment         104.26         0.00         421.68         +100.0%           Lighting & Sound         0.00         89.64         -100.0%         144.7%           Masic         0.00         89.64         -100.0%         144.7%           Music         1.296.15         0.00         1.296.15         100.0%           Operations         1.296.15         0.00         1.296.15         100.0%           Printing and Copying         1.297.43         222.74         1.894.74         801.3%           Supplies         1.290.51         1.955.02			5,939.96	2,609.71	45 104
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Facilities and Equipment         276.50         2312.93         1,088.14         54.1%           Guip Rental and Maintenance Janitorial Services         3,041.08         1,972.94         4,001.2         477.715           Mortgage Interest Rent, Parking, Utilities         10,099.92         5,989.28         4,110.64         68.6%           Total Facilities and Equipment         10,686.44         11,818.21         18.38.23         15.6%           Interest Expense         0.00         621.18         49.64         100.0%           Interest Expense         0.00         89.64         100.0%         44.76           Operations         0.00         89.64         100.1%         89.64         100.0%           Makeup & Hair         2,725.00         1,113.25         1,011.15         100.0%           Operations         12.96.15         0.00         1.296.15         200.0%           Books, Subscriptons, Refere         1.296.15         0.00         1.344.88         201.2%           Printing and Copying         1.944.56         3.516.37         5.481.86         155.9%           Other Types of Expenses         1.961.26         1.182.83         776.43         55.8%           Adverting Expenses         1.287.54         455.00         2.23.9%	Costumes		149.00		00.001
Equip Rential and Maintenance         3,041.08         1,972.294         900.12         -77.3%           Mortgage Interest         10,099.92         5,989.28         4,110.84         68.6%           Rent, Parking, Utilities         13,656.44         11,818.21         1,838.23         15.6%           Total Facilities and Equipment         134,266.44         11,818.21         1,838.23         100.0%           Interest Expense         0.00         621.68         400.0%         621.68         400.0%           Lighting & Sound         0.00         89.64         1.611.15         144.7%         100.0%           Malsee & Hair         2,725.00         1.113.85         1.611.15         144.7%         100.0%           Postage, Mailing Service         1,992.45         872.78         1,286.15         100.0%         100.2%           Printing and Copying         2,097.45         872.78         1,286.17         48.3%         282.6%           Supplies         1,296.15         100.0%         28.7%         28.7%         28.7%         28.7%           Supplies         1,296.15         1,000.150.0         23.7%         28.7%         28.7%         28.7%           Total Operations         3,996.23         3,516.37         5,431.86	a willing and Equipment	TASSAL	2 812.93		
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Mortgage Interest Rent, Parking, Utilities         10,099.92         5,989.28         4,110.92           Rent, Parking, Utilities         13,656.44         11,818.21         1,838.23         15.6%           Total Facilities and Equipment         104.26         0.00         621.68         -90.0%           Lighting & Sound         0.00         89.64         -99.64         -400.0%           Makeup & Hair         2,725.00         1.113.85         1.00.0%           Music         2,725.00         1.113.85         1.00.0%           Boots, Subscriptions, Refere         1,296.15         0.00         1.944.68         222.6%           Postage, Mailing Service         2,097.43         232.74         1.846.74         801.2%           Printing and Copying         1,244.45         1.935.02         554.82         28.7%           Supplies         2,097.43         232.74         1.860.01         24.87%           Total Operations         8,986.23         3,516.37         5,481.86         155.9%           Other Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,961.26         1,931.32         205.14         10.08%           Protip         1251.54 <td< td=""><td>Janitorial Services</td><td></td><td>1,043.06</td><td></td><td></td></td<>	Janitorial Services		1,043.06		
Rent, Parking, Unives         13,656.44         11,818.21         1.339.23         100.0%           Interest Expense         104.26         0.00         104.26         100.0%           Interest Expense         0.00         621.68         421.88         100.0%           Lighting & Sound         0.00         621.68         421.88         100.0%           Mateup & Hair         2.725.00         1,113.85         1,611.15         144.7%           Music         0.00         1296.15         100.0%         222.8%           Operations         1296.15         100.0%         1246.15         44.88         222.8%           Postage, Mailing Service         1290.74         222.74         1,864.74         601.2%           Printing and Copying         2.097.44         1.935.02         554.62         28.7%           Supplies         1,244.45         1.935.02         554.62         28.7%           Total Operations         3.998.23         3,516.37         5,481.86         155.9%           Other Types of Expenses         1.991.26         1,412.83         778.43         65.8%           Advertising Expenses         1.991.26         1,416.283         649.97         10.4%           Prope         1.248.50<	Mortgage Interest		5,989.28	And and a state of the second state of	A Automation in the
Total Facilities and Equipment         104.26         100.0%           Interest Expense         0.00         621.68         -100.0%           Lighting & Sound         0.00         89.64         -88.64         -100.0%           Lighting & Sound         0.00         89.64         -88.64         -100.0%           Music         2.725.00         1,113.85         1,611.15         144.7%           Music         2.725.00         1,113.85         1,641.48         282.2%           Postage, Mailing Service         2.097.48         232.74         1,864.74         801.2%           Printing and Copying         1,294.45         872.78         421.67         48.3%           Supplies         2,489.64         1,935.02         554.62         28.7%           Total Operations         8,998.23         3,516.37         5,481.86         155.9%           Other Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,961.26         1,931.32         205.14         10.6%           Memberships and Dues         20.00         100.00         150.00         150.0%           Other Types of Expenses         2,136.76         1,931.32         205.14         10.6		00.030	11.818.21	1,838.23	15.6%
Interest Expanse         104.26         61.03         621.68         -100.0%           Lighting & Sound         0.00         621.68         -89.64         -100.0%           Makeup & Hair         2.725.00         1,113.85         1,611.15         144.7%           Music         2.725.00         1,113.85         1,611.15         144.7%           Music         2.725.00         1,113.85         1,611.15         144.7%           Dooles, Subscriptions, Refere         1,296.15         0.00         1,246.15         100.0%           Postage, Mulling Service         2,097.48         232.74         1,844.74         801.2%           Printing and Copying         2,244.45         572.78         421.67         48.3%           Supplies         2,448.64         1,935.02         554.62         28.7%           Total Operations         8,996.23         3,516.37         5.481.86         155.9%           Other Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,251.54         465.00         780.54         169.2%           Other Types of Expenses         2,316.76         1,931.32         205.14         10.6%           Props         7.901 Exp	Total Facilities and Equip	ment		104.26	
Lighting & Sound         0.00         89.64         -99.64           Makeup & Hair         2.725.00         1,113.85         1,611.15         144.7%           Music         2,725.00         1,113.85         1,296.15         100.0%           Doers, Subscriptions, Refere         1,280.51         475.85         1,344.68         282.6%           Postage, Mailing Service         2,097.48         232.74         1,664.74         801.2%           Printing and Copying         1,294.45         1,935.02         554.62         28.7%           Total Operations         8,996.23         3,516.37         5,481.86         155.9%           Other Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Instrance - Liability, D and O         3,413.00         4,478.00         -1,065.00         736.54           Memberships and Dues         1,251.54         465.00         766.54         159.2%           Total Other Types of Expenses         6,375.80         6,225.83         649.97         10.4%           Props         3,261.63         1,31.32         205.14         10.69           Props         567.79         5,230.56         446.63         8.55           Sound         0.00	Interest Expense	104.26			
Makeup & Hair Music         2,725.00         1,113.85         1,611.13           Operations Books, Subscriptions, Refere Postage, Mailing Service Printing and Copying Supplies         1,296.15         0.00         1,296.15         100.0%           Postage, Mailing Service Printing and Copying         1,296.15         0.00         1,296.15         100.0%           Supplies         2,097.45         227.74         1,864.74         801.2%           Total Operations         2,097.45         872.78         421.67         48.3%           Other Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,961.26         1,182.83         778.43         65.8%           Other Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Other Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Other Costs         1,251.54         465.00         786.54         169.2%           Total Other Types of Expenses         6,875.80         6,225.83	Lighting & Sound				
Music         2,12000           Operations         1,296,15         0,00         1,296,15         100,0%           Books, Subscriptions, Refere         1,220,51         475,85         1,344,68         282,8%           Postage, Mailing Service         2,097,48         232,74         1,864,74         801,2%           Priniting and Copying         1,294,45         872,78         421,67         43,3%           Supplies         2,489,64         1,935,02         554,62         28,7%           Total Operations         3,996,23         3,516,37         5,481,86         155,9%           Other Types of Expenses         1,961,26         1,182,83         778,43         65,8%           Advertising Expenses         1,961,26         1,931,30         4,478,00         1,065,00         23,8%           Other Types of Expenses         2,136,76	Makeup & Hair			1,611.15	144.7%
Operations         1 296.15         0.00         1,234.68         282.8%           Postage, Mailing Service         1,820.51         477.85.         1,344.68         801.2%           Printing and Copying         2,097.48         232.74         1,864.74         801.2%           Supplies         1,294.45         872.78         421.67         48.3%           Total Operations         2,449.64         1,335.02         28.7%           Total Operations         8,986.23         3,516.37         5,481.26         28.7%           Advertising Expenses         1,961.26         4,478.00         -1,065.00         -23.3%           Insurance - Liability, D and O         3,413.00         4,478.00         -1,065.00         -23.3%           Other Types of Expenses         1,251.54         465.00         788.54         169.2%           Other Costs         1,251.54         465.00         788.54         169.2%           Total Other Types of Expenses         6,875.80         6,225.83         649.97         10.4%           Payroll Expenses         2,438.25         1,315.67         1,122.58         85.59           Sound         0,00         600.00         -600.00         -100.09           Wages         2,438.25	Music	2,723.00	COLUMN A	1 206 15	100.0%
Postage, Mailing Service         2007.48         222.74         1,864.74         001.23           Printing and Copying         1.294.45         872.78         421.67         46.3%           Supplies         2.449.64         1,335.02         28.7%         28.7%           Total Operations         8,998.23         3,516.37         5,481.86         155.9%           Advertising Expenses         1,961.26         1,182.83         778.43         65.8%           Other Types of Expenses         1,251.54         495.00         100.00         150.0%           Total Other Types of Expenses         2,136.76         1,315.67         1,122.88         8.59	Operations Rocks Subscriptions			1,290.15	282.6%
Printing and Copying         1.294.45         872.78         421.67         40.37           Supplies         1.294.45         1.935.02         554.62         28.7%           Total Operations         3.998.23         3.516.37         5.481.86         155.9%           Other Types of Expenses         1.961.26         1.182.83         778.43         65.8%           Advertising Expenses         1.961.26         1.182.83         778.43         65.8%           Advertising Expenses         1.961.26         1.182.83         778.43         65.8%           Insurance - Liability, D and O         3.413.00         4.478.00         -1.065.00         23.3%           Other Costs         1.251.54         465.00         786.54         169.2%           Other Costs         1.251.54         465.00         786.54         169.2%           Payroll Expenses         2.136.76         1.931.52         205.14         10.6%           Props         365.92         264.78         101.14         38.29           Royaltise-Scripts-Scores         5.677.19         5.230.56         446.63         8.53           Sotind         0.00         000.00         -00.00         -00.00           Wages         26.899.47         24.	Postage, Mailing Servi	Ce 1,020.01			
Supplies Telephone, Telecommunicati         2,489.04         1,935.02         554.62         22.73           Total Operations         8,996.23         3,516.37         5,481.36         155.9%           Other Types of Expenses Advertising Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         1,961.26         1,82.83         778.43         65.8%           Memberships and Dues         250.00         100.00         150.00         23.3%           Other Costs         1,251.54         465.00         786.54         169.2%           Total Other Types of Expenses         6,375.80         6,225.83         649.97         10.4%           Payroll Expenses         2,136.76         1,931.32         205.14         10.6%           Royaltise Scripts-Scores         5,677.19         5,230.56         446.63         8.59           Sound         0.00         600.00         -00.00         100.0%           Wages         26,899.47         24,056.20         2,843.27         11.89	Printing and Copying	2,001.10		421.67	
Total Operations         8,986.23         3,516.37         5,481.86         155.9%           Other Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         3,413.00         4,478.00         -1,065.00         -23.8%           Insurance - Liability, D and O         3,413.00         4,478.00         11,065.00         -23.8%           Other Tops and Dues         250.00         100.00         150.0%         169.2%           Other Costs         1,251.54         465.00         786.54         169.2%           Total Other Types of Expenses         6,875.80         6,225.83         649.97         10.4%           Payroll Expenses         2,136.76         1,33.2         205.14         10.69           Porots         2,438.25         1,315.67         1,122.58         85.39           Sound         0.00         600.00         -600.00         -100.09           Wages         26,899.47         24,056.20         2,843.27         11.89           Total Expense         86,224.30         67,455.48         163,828.82         27.99           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.29           Other Income/Expense	Supplies			554.62	28.7%
Total Operations         Content Types of Expenses         1,961.26         1,182.83         778.43         65.8%           Advertising Expenses         3,413.00         4,478.00         -1,065.00         -23.8%           Insurance - Liability, D and O         3,413.00         1,065.00         -23.8%           Other Costs         1,251.54         465.00         786.54         169.2%           Other Costs         1,251.54         465.00         786.54         169.2%           Total Other Types of Expenses         6,875.80         6,225.83         649.97         10.4%           Payroll Expenses         2,136.76         1,931.32         205.14         10.82%           Props         565.02         264.78         101.14         38.29           Royalties-Scripts-Scores         5,677.19         5,230.56         446.63         8.59           Sound         0.00         600.00         -000.00         -100.09           Wages         26,899.47         24,056.20         2,843.27         11.89           Total Expense         86,284.30         67,455.48         18,228.82         27.99           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.29           Other Income/Expense <td>1214 That is a second a second s</td> <td></td> <td>3,516.37</td> <td>5,481.86</td> <td>155.9%</td>	1214 That is a second a second s		3,516.37	5,481.86	155.9%
Other Types of Expenses         1.961.26         1.182.83         778.43         65.8%           Advertising Expenses         3.413.00         4.478.00         -1.065.00         -23.8%           Insurace - Liability. D and O         250.00         100.00         150.00         150.0%           Other Costs         1.251.54         465.00         786.54         169.2%           Total Other Types of Expenses         6.875.80         6.225.83         649.97         10.4%           Payroll Expenses         2.136.76         1.931.52         205.14         10.69           Props         365.92         264.78         101.14         38.27           Props         365.92         264.78         101.14         38.27           Set         2.438.25         1.315.67         1.122.58         85.39           Sound         0.00         600.00         -600.00         -100.09           Wages         26.899.47         24.056.20         2.843.27         11.35           Total Expense         86.284.30         67.455.48         18.828.82         27.99           Net Ordinary Income         33.081.53         27.066.18         6.015.35         22.29           Other Income/Expense         0.00         20.00 <td>Total Operations</td> <td></td> <td>82.05</td> <td></td> <td></td>	Total Operations		82.05		
Advertising Expenses         1,901 20 (1,901 20)         4,473.00 (1,901 20)         -1,065.00 (150.00)         -23.8% (150.00)           Memberships and Dues Other Costs         0         250.00 (1,251.54         100.00 (150.00)         150.00 (150.00)         150.00 (150.00)           Total Other Types of Expenses         6,875.80 (2,25.83)         649.97         10.4%           Payroll Expenses         2,136.76 (3,675.80)         1,931.32 (2,25.43)         205.14 (10.4%         10.6%           Props Royalties-Scripts-Scores         2,577.19 (2,438.25)         1,315.67 (1,22.58)         101.14 (38.29)         38.29 (300.00)         446.63 (36.59)           Sound         0.00         600.00 (300.00)         -600.00 (-600.00)         -100.09 (300.00)         -100.09 (300.00)         -100.09 (300.00)         -100.09 (300.00)         -100.09 (300.00)         -100.09 (-100.09 (-100.00)         -100.09 (-100.09 (-100.00)         -100.09 (-100.00)         -	Other Types of Expense	5	1 182 83	778.43	
Memberships and Dies         1,251.54         465.00         786.54         169.2%           Other Costs         1,251.54         465.00         786.54         169.2%           Total Other Types of Expenses         6,875.80         6,225.83         649.97         10.4%           Payroll Expenses         2,136.76         1,931.32         205.14         10.6%           Payroll Expenses         2,136.76         1,931.32         205.14         10.6%           Props         365.92         264.78         101.14         38.2%           Royatites-Scripts-Scores         5,6(7).19         5,230.56         446.63         8.5%           Set         2,438.25         1,315.67         1,122.58         85.3%           Sound         0.00         600.00         -600.00         -100.0%           Wages         26,899.47         24,056.20         2,843.27         11.83           Total Expense         86,284.30         67.455.48         18,828.82         27.9%           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.2%           Other Income/Expense         100.0%         100.0%         135.0%         100.0%           Gift Shop - Other         47.00         20.00 <td>Advortising Expenses</td> <td>1,901.20</td> <td>4,478.00</td> <td></td> <td></td>	Advortising Expenses	1,901.20	4,478.00		
Other Costs         1,291.34         40.000           Total Other Types of Expenses         6,875.80         6,225.83         649.97         10.4%           Payroll Expenses         2,136.76         1,931.32         205.14         10.6%           Payroll Expenses         2,136.76         1,931.32         205.14         10.6%           Props         365.92         264.78         101.14         38.29           Royalites-Scripts-Scores         5,577.19         5,230.56         446.63         8.57           Sound         0.00         600.00         -600.00         -100.09           Wages         26,899.47         24,056.20         2,843.27         11.89           Total Expense         86,284.30         67,455.48         18,828.82         27.99           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.24           Other Income/Expense         0.00         50.00         100.00         100.0%           Gift Shop         50.00         0.00         315.00         100.0%           Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Expense         50.00         0.00         250.00         100.0%         135.	Insurance - Liability, L Memberships and Due	250.00			
Total Other Types of Expenses         0,013.00         0,013.00         0,013.00           Payroll Expenses         2,136.76         1,931.32         205.14         10.69           Props         365.92         2.04.78         101.14         36.29           Royalties-Scripts-Scores         5,677.19         5,230.56         446.63         8.59           Sot         2,438.25         1,315.67         1,122.58         85.33           Sot         2,438.25         1,315.67         1,122.58         85.33           Sound         0.00         600.00         -600.00         -100.09           Wages         26,899.47         24,056.20         2,843.27         11.89           Total Expense         86,284.30         67,455.48         18,828.82         27.99           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.29           Other Income/Expense         0.00         315.00         100.0°         100.0%           Gift Shop         50.00         0.00         50.00         100.0%         135.0%           Total Gift Shop         97.00         20.00         27.00         135.0%         135.0%           Total Gift Shop         97.00         20.00	Other Costs	1,251.54	465.00 -		BURGER MARK
Payroll Expenses         2,136.76         1,931.32         205.14         10.69           Props         365.92         264.78         101.14         38.29           Props         5.677.19         5.230.56         446.63         8.57           Set         2,438.25         1,315.67         1.122.58         85.39           Sound         0.00         600.00         -600.00         -100.09           Wages         28.899.47         24.056.20         2.843.27         11.39           Total Expense         86.284.30         67.455.48         18.828.82         27.99           Net Ordinary Income         33.081.53         27.066.18         6.015.35         22.24           Other Income         0.00         20.00         315.00         100.0%           Gift Shop         315.00         0.00         250.00         100.0%           Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0%           Gift Shop - Other         47.00         20.00         27.00         135.0%	Total Other Types of Ex	cpenses 6,875.8	6,225.83	649.97	10.4%
Aryon         365.92         264.78         101.14         36.77           Props         5.677.19         5230.56         446.63         8.57           Royatites-Scripts-Scores         5.677.19         5230.56         446.63         8.57           Set         2.433.25         1.315.67         1.122.58         85.39           Sound         0.00         600.00         -600.00         -100.09           Wages         26.899.47         24.056.20         2.843.27         11.89           Total Expense         86.284.30         67.455.48         18.828.82         27.99           Net Ordinary Income         33.081.53         27.066.18         6.015.35         22.24           Other Income/Expense         6         6         6         100.09           Other Income/Expense         6         0.00         315.00         100.0           Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0%           Total Gift Shop         97.00         20.00         27.00         135.0%         20	Payroll Expenses				10.6%
Royatties-Scripts-Scores         5,677.19 2,438.25         5,2305 1,315.67         440.03 1,22.58         56.37 56.37           Set         2,438.25         1,315.67         1,122.58         85.37           Set         2,000         600.00         -600.00         -100.09           Wages         26,899.47         24,056.20         2,843.27         11.89           Total Expense         86,284.30         67,455.48         18,828.82         27.99           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.29           Other Income/Expense         0.00         315.00         100.00         100.09           Gift Shop         50.00         0.00         315.00         100.09           Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         2	Props	365.9	the state of the second st		
Set         1.000         600.00         -600.00         -600.00         -100.09           Sound         26,899.47         24,056.20         2,843.27         11.89           Total Expense         86,284.30         67,455.48         18,828.82         27.99           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.24           Other Income/Expense         0.00         315.00         100.0%           Other Income         315.00         0.00         315.00         100.0%           Gift Shop         50.00         0.00         50.00         100.0%         135.0%           Total Gift Shop         97.00         20.00         27.00         135.0%         100.0%           Gift Shop - Other         47.00         20.00         27.00         135.0%         100.0%           Total Gift Shop         97.00         20.00         27.00         135.0%         100.0%         135.0%         135.0%         100.0%         135.0%         100.0%         135.0%         100.0%         135.0%         100.0%         135.0%         135.0%         135.0%         135.0%         135.0%         135.0%         135.0%         135.0%         135.0%         135.0%         135.0%         1	Royalties-Scripts-Score	es 5,077.1			85.3%
Sound Wages         26,893.47         24,056.20         2,843.27         11.83           Total Expense         86,284.30         67,455.48         18,828.82         27.99           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.29           Other Income Donations - Capital Campaign         315.00         0.00         315.00         100.0%           Gift Shop         Shirt Sales         50.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0%           PPP Readers Theater         250.00         0.00         250.00         100.0%           Total Gift Shop         97.00         20.00         77.00         385.0%           Total Other Income         4,068.29         4,875.50         807.21					-100.0%
Total Expense         86,284.30         67,455.48         18,828.82         27.99           Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.29           Other Income/Expense         0         0.00         315.00         100.00           Shirt Sales         50.00         0.00         20.00         27.00         135.0%           Total Gift Shop         0         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0%           Total Gift Shop         3406.29         4,855.50         -1,449.21         -20.50           Total Other Income         4,068.29         4,875.50         -807.21         -20.50					11.8%
Net Ordinary Income         33,081.53         27,066.18         6,015.35         22.29           Other Income/Expense Other Income         33,081.53         27,066.18         6,015.35         22.29           Other Income/Expense Other Income         0.00         315.00         100.09         100.09           Other Income/Expense Other Income         50.00         0.00         50.00         100.09           Shirt Sales         50.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.02           Total Gift Shop         3.406.29         4.855.50         -1.449.21         -20.50           Total Other Income         4.068.29         4.875.50         -807.21         -20.50			-	18,828.82	27.9%
Other Income/Expense         315.00         0.00         315.00         100.0°           Other Income         Donations - Capital Campaign         315.00         0.00         315.00         100.0°           Gift Shop         Shirt Sales         50.00         0.00         50.00         100.0%           Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0           Theatre Academy         3.406.29         4.855.50         -1.449.21         -29.5           Total Other Income         4.068.29         4.875.50         -807.21         -29.5					22.29
Other Income         1           Donations - Capital Campaign         315.00         0.00         315.00         100.0°           Gift Shop         Shirt Sales         50.00         0.00         50.00         100.0%           Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0%           Theatre Academy         3.406.29         4.855.50         -1.449.21         -29.5%           Total Other Income         4.068.29         4.875.50         -807.21         -29.5%			interest is	and the Difference	
Gift Shop Shirt Sales         50.00         0.00         50.00         100.0%           Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0%           Theatre Academy         3.406.29         4.855.50         -1.449.21         -29.5           Total Other Income         4.068.29         4.875.50         -807.21         -29.5	Other Income		and a second		
Shirt Sales         50,00         0.00         50.00         100.0%           Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0%           Total Gift Shop         3.406.29         4.855.50         -1.449.21         -29.50           Total Other Income         4.068.29         4.875.50         -807.21         -29.50	Donations - Capital Car	npaign 315.	00.00	315.00	100.09
Gift Shop - Other         47.00         20.00         27.00         135.0%           Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0           Theatre Academy         3,406.29         4,855.50         -1,449.21         -29.5           Total Other Income         4,068.29         4,875.50         -807.21		50.00	0.00	50.00	100.000
Total Gift Shop         97.00         20.00         77.00         385.0           PPP Readers Theater         250.00         0.00         250.00         100.0           Theatre Academy         3,406.29         4,855.50         -1,449.21         -29.5           Total Other Income         4,068.29         4,875.50         -807.21         -29.5					
PPP Readers Theater         250.00         0.00         250.00         100.0           Theatre Academy         3,406.29         4,855.50         -1,449.21         -29.5           Total Other Income         4,068.29         4,875.50         -807.21         -29.5		28.00	00 20.00		wall - makes the
Theatre Academy         3,406.29         4,855.50         -1,449.21         -29,5           Total Other Income         4,068.29         4,875.50         -807.21					385.0
Total Other Income 4,068.29 4,875.50 -807.21					100.0
-10.(		and the second second second			
					-10.6

11:59 AM 08/06/22	Possum Point Players Profit & Loss Prev Year Comparison January 1 through August 6, 2022					
Cash Basis	Jan 1 - Aug 6, 22	Jan 1 - Aug 6, 21	\$ Change	% Change		
Other Expense	0.00	1,960.00	-1,960.00	-100.09		
Program Admin Allocations	0.00	1,960.00	-1,960.00	-100.09		
Total Other Expense	4,068.29	2,915.50	1,152.79	39.55		
Net Other Income Net Income	37,149.82	29,981.68	7,168.14	23.9		
Wet lucome		, umritik				
		i				
6						
		;				

	Possum P Balance Sheet Pre	oint Players	mparison	1	
02 PM	Balance Sheet Pre	gust 6, 2022			
106122	AS OF Au	guer			% Change
ash Bask	in the ba	Aug 6, 22	Aug 6, 21	Change	
	an, 22 Aug 8, 21 9 Goorga 1, Crange				
	Current Assets		00 467 80	8,605.46	38.8%
		30,773.35	22,167.89 92,045.91	21,994.16	23.9%
	Checking/Saving- County Bank-Checking County Bank-MONEY MARKET	114,040.07 50.00	50.00	0.00	0.0%
	County Bank-MONET Inter	10.1879		30,599.62	26.8%
	Petty Cash	144,863.42	114,263.80	30,595.02	
	Total Checking/Savings				0.0%
	Accounts Receivable	129.00	129.00	0.00	0.076
	Accounts Receivable		100.00	0.00	0.0%
2	Total Accounts Receivable	129.00	129.00		
					0.0%
	Other Current Assets	-824.18	-824.18	0.00	0.0%
	Other Current Assets DELAWARE COMMUNITY FOUNDATI	8,133.50	8,133.50	0.00	
	Undeposited Funds	7,309.32	7.309.32	0.00	0.0%
	Total Other Current Assets	A CONTRACTOR OF STREET	1 700 40	30,599.62	25.1%
	Total Current Assets	152,301.74	121,702.12	30,333.02	
				0.00	0.0%
	Fixed Assets Accumulated Depreciation	-493,875.00	-493,875.00	0.00 15,902.85	1.7%
	Building	941,758.40	925,855.55 138,616.51	0.00	0.0%
	Equipment	138,616.51 14,140.74	4,056.75	10.083.99	248.6%
	Furniture & Fixtures	8,690.26	5,626.28	3,063.98	54.5%
	Furniture and Equipment	20,000.00	20,000.00	0.00	0.0%
	Land	000 000 01	600,280.09	29.050.82	4.8%
	Total Fixed Assets	629,330.91			
	TOTAL ASSETS	781,632.65	721,982.21	59,650.44	8.3%
	I IABILITIES & EQUITY				
	Liabilities				
	Current Liabilities				
	Accounts Payable Accounts Payable	-1,237.37	-1,237.37	0.00	0.0%
	Total Accounts Payable	-1,237.37	-1,237.37	0.00	0.0%
	Other Current Liabilities				
	Overdraft Loan	-156.75			
	Payroll Liabilities	1,523.14	488.39	1,034.75	211.9%
	Total Other Current Liabilities	1,366.39	331.64	1,034.75	312.0%
	Total Current Liabilities	129.02	-905.73	1,034.75	5 114.2%
	Long Term Liabilities		000,10	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	Mortgage	5,809.5	4 21 700 0	15 094 23	7 72 29/
	Total Long Term Liabilities	And the second second		-15,981.37	77
		5,809.5	4 21,790.9	1 -15,981.37	7 -73.3%
	Total Liabilities	5,938.5	6 20,885.1	8 -14,946.6	2 -71.6%
					Pa

2 PM 06/22		Bala	Sho	sum Point Playe et Prev Year C s of August 6, 2022		
h Basis		s Changes	AUD 0, 21	Aug 6, 22	Aug 6, 21	\$ Change % Change
	Equity Retained	Earnings		738,544.27 37,149.82	671,115.35 29,981.68	67,428.92 10.1% 7,168.14 23.9%
the second	Net Incor	ne an 200 8		775 604 00	701,097.03	74,597.06 10.6%
	Total Equit				721,982.21	59,650.44 8.3%
	TOTAL LIAB	ILITIES & EQU	ITY	101,032.03	121,302.21	Toka Checking Lavin
				144,883 42		
		0.00				DEL AWARE COMMU
			07.133.50			
	XQ.0			7,309.32	1993	
		30,569 52				
	20.0% 2017			493 878 00 941,750.40 138,818 51	llon j	
5	0.0%		4,05870			
						AT coal Fixed Asserts
	×2.8					ETBEER LATOT
	A GAR					
	0.0%					
-						

# TRUSURER'S REPORT SUMMARY AUGUST, 2022

- 1. .Have transferred \$10,000 from Money Market to checking to pay for deposit on new stage curtain. We are receiving \$7,500 toward this purchase. Total price of curtain is \$19,215.
- 2. There will be \$6,100 paid out for the painting in the theater. The statement does not reflect this since it has not yet been paid.
- 3. The mortgage figure shown on the Balance Sheet is not a true reflection the mortgage. Steven D. will give you an update on this since he and I met with Fulton Bank.
- 4. I will give you a report on "Sussical" next month since Anne still has some money and possibly expenses to put through.

# Attachment 2

	- 40 00 04 05 00	22	
HOW AND SHOW DATES: Calendar Girls, September 16,1	7,18,23,24,25, 20	122	
URRENT DATE: 8/4/22 PREPARER'S NAME: Rebecca	Craft		
IOTES FOR BUDGET WRITERS: . This is an Excel Spreadsheet. If you are using Excel, to when you change the amounts.			
2. These figures are just historically based guidelines. EXCEP you should consult with your directorial staff and adjust the to more closely reflect estimated needs for YOUR show.	PT for the item Pro se numbers	motion belo	W
	PROPOSED		
NCOME			
Ticket Sales	\$16,058		
Other Income			
Hotel Blue Match \$500 Director Contribution \$1,000			
(Scrim - \$250, Mural - \$100, CAMP Ad \$275	i, Misc. \$375)		
Calendar Sales \$1,600.00			
Calendar Donations \$ 400.00	\$3,500		
Additional Performance	\$1,794		
Total	\$21,352	\$19,558	
Expenses			
Costumes	\$200		
Hair/Makeup	\$300		
Lighting and Sound	\$100		
Promotion, Fixed Cost (Printing, Mailing, Advertising)	\$600		
CAMP Rehoboth Full Page Advertisment	\$275		
Props	\$400		
Royalties/Scripts/Scores	\$750		
Set	\$2,500		
Calendar	\$200		
Total	\$5,325	\$5,275	
Contribution to overhead:	\$16,027	\$14,283	
* (6) PERFS. AT \$ 19.50	AT	75%	OF
4/30/18 Avg of \$2	and the second	1070	OF.

	Notes
	Income Hotel Blue has offered a \$500 donation to help support set construction if the board
	approves a minimum of an additional \$500 over the \$500 base.
Other Income:	Anticipated income from the sale of a calendar is based on selling 100 calendars at \$16.00 each. We plan to publicize calendars on social media and the PPP website along with ticket sales. The calendar will include, on the back page, a rundown of the 50th anniversary season and will include a tear-off for a drink at one performance during the 50th season. Funds have been secured to cover the majority of the cost of printing the calendar (\$00) and is included in the income portion of this budget.
	Due to the nature of the show, it is felt that that doing an ad in the September issue of Letters would be beneficial and potentially draw in additional audience members. The director is willing to contribute the cost of this ad which costs \$275 (50% off the regular full page price of \$550)
	Expenses
Costumes	Cast is self-costuming since costumes are contemporary. Specialty costumes are required and Marsha is already working on these and does not anticipate any major costs.
Hair/Make-up	A men's hairpiece has to be purchased for the John character since he starts the show with hair, but undergoes chemotherapy and ultimately dies of cancer. There is insufficient time to put a bald cap on that would be convincing. Steven Perry (John) has agreed to shave his head for this production.) Hair piece is expected to run about \$200
Props	This show requires over 100 props, some of which will have to be created. For example, fake pastries for the photo shoot will be carved from polystyrene or formed using baked clay, and decorated to look like realistic baked goods.
Set	Lattice Proscenium - \$750 Miscellaneous Lumber for risers, proscenium reinforcement, church framework and thrust stage - \$950 Mural - \$100 Foam/Astroturf - \$500 Paint Supplies - \$200

