

Possum Point Players
Profit & Loss Prev Year Comparison
January 1 - 22, 2020

	<u>Jan 1 - 22, 20</u>	<u>Jan 1 - 22, 19</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
CONVENIENCE FEES	123.00	58.80	64.20
Donations - Cash	0.00	410.00	-410.00
Other Types of Income			
Advertising Sales	0.00	1,000.00	-1,000.00
Total Other Types of Income	0.00	1,000.00	-1,000.00
Program Income			
Membership Dues	3,487.50	10,521.50	-7,034.00
Total Program Income	3,487.50	10,521.50	-7,034.00
Ticket Sales			
GIFT CERTIFICATES	0.00	40.00	-40.00
Ticket Sales - Other	9,229.00	6,666.00	2,563.00
Total Ticket Sales	9,229.00	6,706.00	2,523.00
Total Income	12,839.50	18,696.30	-5,856.80
Gross Profit	12,839.50	18,696.30	-5,856.80
Expense			
Bank Fees	149.78	74.79	74.99
Contract Services			
Outside Contract Services	2,390.08	2,242.12	147.96
Total Contract Services	2,390.08	2,242.12	147.96
Facilities and Equipment			
Equip Rental and Maintenance	208.00	0.00	208.00
Janitorial Services	417.39	155.12	262.27
Mortgage Interest	238.87	0.00	238.87
Rent, Parking, Utilities	0.00	146.25	-146.25
Total Facilities and Equipment	864.26	301.37	562.89
Music	105.62	0.00	105.62
Operations			
Postage, Mailing Service	55.00	1,088.88	-1,033.88
Supplies	35.74	123.43	-87.69
Telephone, Telecommunications	219.39	0.00	219.39
Total Operations	310.13	1,212.31	-902.18
Other Types of Expenses			
Advertising Expenses	540.99	172.69	368.30
Insurance - Liability, D and O	1,490.00	1,416.00	74.00
Memberships and Dues	0.00	100.00	-100.00
Total Other Types of Expenses	2,030.99	1,688.69	342.30
Payroll Expenses	301.66	284.68	16.98
Royalties-Scripts-Scores	3,740.00	4,090.00	-350.00
Set	295.27	127.64	167.63
Utilities	1,035.93	725.34	310.59
Wages	3,656.33	3,450.58	205.75
Total Expense	14,880.05	14,197.52	682.53

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Net Ordinary Income	-2,040.55	4,498.78	-6,539.33
Other Income/Expense			
Other Income			
Gift Shop			
Shirt Sales	0.00	25.00	-25.00
Total Gift Shop	<u>0.00</u>	<u>25.00</u>	<u>-25.00</u>
Total Other Income	<u>0.00</u>	<u>25.00</u>	<u>-25.00</u>
Net Other Income	<u>0.00</u>	<u>25.00</u>	<u>-25.00</u>
Net Income	<u><u>-2,040.55</u></u>	<u><u>4,523.78</u></u>	<u><u>-6,564.33</u></u>

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	<u>% Change</u>
Ordinary Income/Expense	
Income	
CONVENIENCE FEES	109.18%
Donations - Cash	-100.0%
Other Types of Income	
Advertising Sales	-100.0%
Total Other Types of Income	-100.0%
Program Income	
Membership Dues	-66.85%
Total Program Income	-66.85%
Ticket Sales	
GIFT CERTIFICATES	-100.0%
Ticket Sales - Other	38.45%
Total Ticket Sales	37.62%
Total Income	-31.33%
Gross Profit	-31.33%
Expense	
Bank Fees	100.27%
Contract Services	
Outside Contract Services	6.6%
Total Contract Services	6.6%
Facilities and Equipment	
Equip Rental and Maintenance	100.0%
Janitorial Services	169.08%
Mortgage Interest	100.0%
Rent, Parking, Utilities	-100.0%
Total Facilities and Equipment	186.78%
Music	100.0%
Operations	
Postage, Mailing Service	-94.95%
Supplies	-71.04%
Telephone, Telecommunications	100.0%
Total Operations	-74.42%
Other Types of Expenses	
Advertising Expenses	213.27%
Insurance - Liability, D and O	5.23%
Memberships and Dues	-100.0%
Total Other Types of Expenses	20.27%
Payroll Expenses	5.97%
Royalties-Scripts-Scores	-8.56%
Set	131.33%
Utilities	42.82%
Wages	5.96%
Total Expense	4.81%

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	% Change
Net Ordinary Income	-145.36%
Other Income/Expense	
Other Income	
Gift Shop	
Shirt Sales	-100.0%
Total Gift Shop	-100.0%
Total Other Income	-100.0%
Net Other Income	-100.0%
Net Income	-145.11%