

Possum Point Players
Profit & Loss Prev Year Comparison
January 1 through March 17, 2020

	<u>Jan 1 - Mar 17, 20</u>	<u>Jan 1 - Mar 17, 19</u>
Ordinary Income/Expense		
Income		
BAR		
Concession	242.54	-11.73
Tips	236.00	179.74
BAR - Other	1,012.34	-126.20
Total BAR	<u>1,490.88</u>	<u>41.81</u>
CONVENIENCE FEES	170.40	119.36
Direct Public Support		
Corporate Contributions	26.55	22.89
Individ, Business Contributions	12,485.00	3,440.00
Total Direct Public Support	<u>12,511.55</u>	<u>3,462.89</u>
Donations-Dev Committee	0.00	0.00
Donations - Cash	10.00	410.00
Fundraising Events	0.00	6,170.00
Government Grants		
State Grants	14,780.00	6,600.00
Total Government Grants	<u>14,780.00</u>	<u>6,600.00</u>
Grants	20,000.00	0.00
Interest Income	11.75	10.10
Other Types of Income		
Advertising Sales	300.00	1,000.00
Total Other Types of Income	<u>300.00</u>	<u>1,000.00</u>
Program Income		
Membership Dues	7,757.50	14,448.50
Total Program Income	<u>7,757.50</u>	<u>14,448.50</u>
Ticket Sales		
GIFT CERTIFICATES	-50.00	40.00
Ticket Sales - Other	26,160.00	24,778.00
Total Ticket Sales	<u>26,110.00</u>	<u>24,818.00</u>
Total Income	<u>83,142.08</u>	<u>57,080.66</u>
Gross Profit	83,142.08	57,080.66
Expense		
Bank Fees	180.73	363.04
Building & Grounds maintenance	257.10	110.60
Business Expenses		
Business Registration Fees	25.00	164.69
Total Business Expenses	<u>25.00</u>	<u>164.69</u>
Contract Services		
Outside Contract Services	3,122.06	2,793.00
Total Contract Services	<u>3,122.06</u>	<u>2,793.00</u>
Costumes	199.98	229.78
Dues & Subscription Expense	0.00	60.00
Facilities and Equipment		

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Equip Rental and Maintenance	208.00	0.00
Janitorial Services	1,426.32	361.99
Mortgage Interest	690.83	752.97
Rent, Parking, Utilities	146.25	146.25
Total Facilities and Equipment	2,471.40	1,261.21
Fundraising expense	0.00	533.34
Lighting & Sound	29.98	0.00
Makeup & Hair	0.00	63.25
Music	156.03	1,000.00
Operations		
Postage, Mailing Service	309.00	1,243.27
Printing and Copying	189.59	295.53
Supplies	183.45	396.17
Telephone, Telecommunications	437.64	639.34
Total Operations	1,119.68	2,574.31
Other Types of Expenses		
Advertising Expenses	600.99	322.69
Insurance - Liability, D and O	0.00	1,416.00
Memberships and Dues	0.00	100.00
Other Costs	25.00	0.00
Total Other Types of Expenses	625.99	1,838.69
Payroll Expenses	895.69	845.95
Props	365.88	66.41
Royalties-Scripts-Scores	4,292.15	4,175.40
Set	439.44	457.23
Utilities	3,724.77	2,342.41
Wages	11,014.99	10,390.24
Total Expense	28,920.87	29,269.55
Net Ordinary Income	54,221.21	27,811.11
Other Income/Expense		
Other Income		
Gift Shop		
Shirt Sales	0.00	25.00
Gift Shop - Other	0.00	25.00
Total Gift Shop	0.00	50.00
PPP Readers Theater	150.00	200.00
Total Other Income	150.00	250.00
Net Other Income	150.00	250.00
Net Income	54,371.21	28,061.11

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	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense		
Income		
BAR		
Concession	254.27	2,167.69%
Tips	56.26	31.3%
BAR - Other	1,138.54	902.17%
Total BAR	<u>1,449.07</u>	<u>3,465.85%</u>
CONVENIENCE FEES	51.04	42.76%
Direct Public Support		
Corporate Contributions	3.66	15.99%
Individ, Business Contributions	9,045.00	262.94%
Total Direct Public Support	<u>9,048.66</u>	<u>261.3%</u>
Donations-Dev Committee	0.00	0.0%
Donations - Cash	-400.00	-97.56%
Fundraising Events	-6,170.00	-100.0%
Government Grants		
State Grants	8,180.00	123.94%
Total Government Grants	<u>8,180.00</u>	<u>123.94%</u>
Grants	20,000.00	100.0%
Interest Income	1.65	16.34%
Other Types of Income		
Advertising Sales	-700.00	-70.0%
Total Other Types of Income	<u>-700.00</u>	<u>-70.0%</u>
Program Income		
Membership Dues	-6,691.00	-46.31%
Total Program Income	<u>-6,691.00</u>	<u>-46.31%</u>
Ticket Sales		
GIFT CERTIFICATES	-90.00	-225.0%
Ticket Sales - Other	1,382.00	5.58%
Total Ticket Sales	<u>1,292.00</u>	<u>5.21%</u>
Total Income	<u>26,061.42</u>	<u>45.66%</u>
Gross Profit	<u>26,061.42</u>	<u>45.66%</u>
Expense		
Bank Fees	-182.31	-50.22%
Building & Grounds maintenance	146.50	132.46%
Business Expenses		
Business Registration Fees	-139.69	-84.82%
Total Business Expenses	<u>-139.69</u>	<u>-84.82%</u>
Contract Services		
Outside Contract Services	329.06	11.78%
Total Contract Services	<u>329.06</u>	<u>11.78%</u>
Costumes	-29.80	-12.97%
Dues & Subscription Expense	-60.00	-100.0%
Facilities and Equipment		

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Equip Rental and Maintenance	208.00	100.0%
Janitorial Services	1,064.33	294.02%
Mortgage Interest	-62.14	-8.25%
Rent, Parking, Utilities	0.00	0.0%
Total Facilities and Equipment	<u>1,210.19</u>	<u>95.96%</u>
Fundraising expense	-533.34	-100.0%
Lighting & Sound	29.98	100.0%
Makeup & Hair	-63.25	-100.0%
Music	-843.97	-84.4%
Operations		
Postage, Mailing Service	-934.27	-75.15%
Printing and Copying	-105.94	-35.85%
Supplies	-212.72	-53.69%
Telephone, Telecommunications	-201.70	-31.55%
Total Operations	<u>-1,454.63</u>	<u>-56.51%</u>
Other Types of Expenses		
Advertising Expenses	278.30	86.24%
Insurance - Liability, D and O	-1,416.00	-100.0%
Memberships and Dues	-100.00	-100.0%
Other Costs	25.00	100.0%
Total Other Types of Expenses	<u>-1,212.70</u>	<u>-65.96%</u>
Payroll Expenses	49.74	5.88%
Props	299.47	450.94%
Royalties-Scripts-Scores	116.75	2.8%
Set	-17.79	-3.89%
Utilities	1,382.36	59.01%
Wages	624.75	6.01%
Total Expense	<u>-348.68</u>	<u>-1.19%</u>
Net Ordinary Income	<u>26,410.10</u>	<u>94.96%</u>
Other Income/Expense		
Other Income		
Gift Shop		
Shirt Sales	-25.00	-100.0%
Gift Shop - Other	-25.00	-100.0%
Total Gift Shop	<u>-50.00</u>	<u>-100.0%</u>
PPP Readers Theater	<u>-50.00</u>	<u>-25.0%</u>
Total Other Income	<u>-100.00</u>	<u>-40.0%</u>
Net Other Income	<u>-100.00</u>	<u>-40.0%</u>
Net Income	<u><u>26,310.10</u></u>	<u><u>93.76%</u></u>