

Possum Point Players
Profit & Loss Prev Year Comparison
January 1 through August 18, 2020

	<u>Jan 1 - Aug 18, 20</u>	<u>Jan 1 - Aug 18, 19</u>
Ordinary Income/Expense		
Income		
BAR		
Concession	211.91	609.52
Tips	236.00	714.59
BAR - Other	1,012.34	2,133.74
Total BAR	<u>1,460.25</u>	<u>3,457.85</u>
CONVENIENCE FEES	178.65	168.16
Direct Public Support		
Corporate Contributions	45.43	135.68
Individ, Business Contributions	23,717.00	6,090.00
Legacies and Bequests	0.00	50.00
Total Direct Public Support	<u>23,762.43</u>	<u>6,275.68</u>
Donations-Dev Committee	0.00	0.00
Donations - Cash	10.00	410.00
Fundraising Events	0.00	6,370.00
Government Grants		
State Grants	24,780.00	6,600.00
Total Government Grants	<u>24,780.00</u>	<u>6,600.00</u>
Grants	20,000.00	0.00
Interest Income	51.95	37.81
Other Types of Income		
Advertising Sales	300.00	1,620.00
Total Other Types of Income	<u>300.00</u>	<u>1,620.00</u>
Program Income		
Membership Dues	7,870.00	16,093.50
Total Program Income	<u>7,870.00</u>	<u>16,093.50</u>
Rentals		
Rent Revenue - Debt Property	0.00	800.00
Total Rentals	<u>0.00</u>	<u>800.00</u>
Ticket Sales		
GIFT CERTIFICATES	-50.00	90.00
Ticket Sales - Other	25,933.00	62,434.00
Total Ticket Sales	<u>25,883.00</u>	<u>62,524.00</u>
Total Income	<u>104,296.28</u>	<u>104,357.00</u>
Gross Profit	104,296.28	104,357.00
Expense		
Bank Fees	190.41	404.86
Building & Grounds maintenance	1,153.29	28,976.98
Business Expenses		
Business Registration Fees	25.00	164.69
Taxes - Not UBIT	0.00	0.01
Total Business Expenses	<u>25.00</u>	<u>164.70</u>
Contract Services		

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Accounting Fees	750.00	4.00
Fundraising Fees	10.00	0.00
Outside Contract Services	7,100.41	5,845.15
Total Contract Services	7,860.41	5,849.15
Costumes	199.98	993.55
Dues & Subscription Expense	0.00	60.00
Facilities and Equipment		
Equip Rental and Maintenance	328.00	688.21
Janitorial Services	2,313.21	1,201.35
Mortgage Interest	1,621.48	2,415.13
Rent, Parking, Utilities	472.79	614.21
Total Facilities and Equipment	4,735.48	4,918.90
Fundraising expense	0.00	533.34
Lighting & Sound	29.98	511.69
Makeup & Hair	0.00	192.99
Music	156.03	4,001.31
Office Supply & Support	0.00	16.95
Operations		
Postage, Mailing Service	1,062.62	2,002.78
Printing and Copying	226.56	743.67
Supplies	297.18	1,379.54
Telephone, Telecommunications	1,552.63	1,507.15
Total Operations	3,138.99	5,633.14
Other Types of Expenses		
Advertising Expenses	1,187.49	2,397.53
Insurance - Liability, D and O	2,980.00	6,874.00
Memberships and Dues	100.00	100.00
Other Costs	25.00	196.50
Staff Development	0.00	250.00
Total Other Types of Expenses	4,292.49	9,818.03
PayPal Fees	0.00	3.36
Payroll Expenses	2,202.60	2,213.75
Props	365.88	360.37
Royalties-Scripts-Scores	4,292.15	7,899.64
Set	600.22	4,843.65
Square Expense	0.00	0.01
Utilities	6,451.08	8,069.79
Wages	27,968.40	28,052.64
Total Expense	63,662.39	113,518.80
Net Ordinary Income	40,633.89	-9,161.80
Other Income/Expense		
Other Income		
Credit Card Fees	0.00	-16.47
Drama camp	-214.41	1,966.00

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Gift Shop		
Shirt Sales	0.00	25.00
Gift Shop - Other	0.00	25.00
Total Gift Shop	0.00	50.00
PPP Readers Theater	150.00	200.00
Raffles	0.00	593.00
Theatre Academy	-214.59	6,525.00
Total Other Income	-279.00	9,317.53
Net Other Income	-279.00	9,317.53
Net Income	40,354.89	155.73

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	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense		
Income		
BAR		
Concession	-397.61	-65.23%
Tips	-478.59	-66.97%
BAR - Other	-1,121.40	-52.56%
Total BAR	-1,997.60	-57.77%
CONVENIENCE FEES	10.49	6.24%
Direct Public Support		
Corporate Contributions	-90.25	-66.52%
Individ, Business Contributions	17,627.00	289.44%
Legacies and Bequests	-50.00	-100.0%
Total Direct Public Support	17,486.75	278.64%
Donations-Dev Committee	0.00	0.0%
Donations - Cash	-400.00	-97.56%
Fundraising Events	-6,370.00	-100.0%
Government Grants		
State Grants	18,180.00	275.46%
Total Government Grants	18,180.00	275.46%
Grants	20,000.00	100.0%
Interest Income	14.14	37.4%
Other Types of Income		
Advertising Sales	-1,320.00	-81.48%
Total Other Types of Income	-1,320.00	-81.48%
Program Income		
Membership Dues	-8,223.50	-51.1%
Total Program Income	-8,223.50	-51.1%
Rentals		
Rent Revenue - Debt Property	-800.00	-100.0%
Total Rentals	-800.00	-100.0%
Ticket Sales		
GIFT CERTIFICATES	-140.00	-155.56%
Ticket Sales - Other	-36,501.00	-58.46%
Total Ticket Sales	-36,641.00	-58.6%
Total Income	-60.72	-0.06%
Gross Profit	-60.72	-0.06%
Expense		
Bank Fees	-214.45	-52.97%
Building & Grounds maintenance	-27,823.69	-96.02%
Business Expenses		
Business Registration Fees	-139.69	-84.82%
Taxes - Not UBIT	-0.01	-100.0%
Total Business Expenses	-139.70	-84.82%
Contract Services		

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Accounting Fees	746.00	18,650.0%
Fundraising Fees	10.00	100.0%
Outside Contract Services	1,255.26	21.48%
Total Contract Services	2,011.26	34.39%
Costumes	-793.57	-79.87%
Dues & Subscription Expense	-60.00	-100.0%
Facilities and Equipment		
Equip Rental and Maintenance	-360.21	-52.34%
Janitorial Services	1,111.86	92.55%
Mortgage Interest	-793.65	-32.86%
Rent, Parking, Utilities	-141.42	-23.03%
Total Facilities and Equipment	-183.42	-3.73%
Fundraising expense	-533.34	-100.0%
Lighting & Sound	-481.71	-94.14%
Makeup & Hair	-192.99	-100.0%
Music	-3,845.28	-96.1%
Office Supply & Support	-16.95	-100.0%
Operations		
Postage, Mailing Service	-940.16	-46.94%
Printing and Copying	-517.11	-69.54%
Supplies	-1,082.36	-78.46%
Telephone, Telecommunications	45.48	3.02%
Total Operations	-2,494.15	-44.28%
Other Types of Expenses		
Advertising Expenses	-1,210.04	-50.47%
Insurance - Liability, D and O	-3,894.00	-56.65%
Memberships and Dues	0.00	0.0%
Other Costs	-171.50	-87.28%
Staff Development	-250.00	-100.0%
Total Other Types of Expenses	-5,525.54	-56.28%
PayPal Fees	-3.36	-100.0%
Payroll Expenses	-11.15	-0.5%
Props	5.51	1.53%
Royalties-Scripts-Scores	-3,607.49	-45.67%
Set	-4,243.43	-87.61%
Square Expense	-0.01	-100.0%
Utilities	-1,618.71	-20.06%
Wages	-84.24	-0.3%
Total Expense	-49,856.41	-43.92%
Net Ordinary Income	49,795.69	543.51%
Other Income/Expense		
Other Income		
Credit Card Fees	16.47	100.0%
Drama camp	-2,180.41	-110.91%

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Gift Shop		
Shirt Sales	-25.00	-100.0%
Gift Shop - Other	-25.00	-100.0%
Total Gift Shop	-50.00	-100.0%
PPP Readers Theater	-50.00	-25.0%
Raffles	-593.00	-100.0%
Theatre Academy	-6,739.59	-103.29%
Total Other Income	-9,596.53	-102.99%
Net Other Income	-9,596.53	-102.99%
Net Income	<u><u>40,199.16</u></u>	<u><u>25,813.37%</u></u>