

Possum Point Players
Profit & Loss Prev Year Comparison
 January 1 through September 15, 2020

	Jan 1 - Sep 15, 20	Jan 1 - Sep 15, 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
BAR				
Concession	220.39	453.97	-233.58	-51.5%
Tips	236.00	714.59	-478.59	-67.0%
BAR - Other	807.82	1,902.05	-1,094.23	-57.5%
Total BAR	1,264.21	3,070.61	-1,806.40	-58.8%
CONVENIENCE FEES	209.47	168.16	41.31	24.6%
Direct Public Support				
Corporate Contributions	45.43	135.68	-90.25	-66.5%
Individ, Business Contributions	23,760.12	7,015.97	16,744.15	238.7%
Legacies and Bequests	0.00	50.00	-50.00	-100.0%
Total Direct Public Support	23,805.55	7,201.65	16,603.90	230.6%
Donations-Dev Committee	0.00	0.00	0.00	0.0%
Donations - Cash	10.00	435.00	-425.00	-97.7%
Fundraising Events	0.00	6,370.00	-6,370.00	-100.0%
Government Grants				
State Grants	33,930.00	14,700.00	19,230.00	130.8%
Total Government Grants	33,930.00	14,700.00	19,230.00	130.8%
Grants	20,000.00	0.00	20,000.00	100.0%
Interest Income	60.18	43.04	17.14	39.8%
Miscellaneous Income	25.00	0.00	25.00	100.0%
Other Types of Income				
Advertising Sales	300.00	1,620.00	-1,320.00	-81.5%
Total Other Types of Income	300.00	1,620.00	-1,320.00	-81.5%
Program Income				
Membership Dues	7,870.00	16,093.50	-8,223.50	-51.1%
Total Program Income	7,870.00	16,093.50	-8,223.50	-51.1%
Rentals				
Rent Revenue - Debt Property	0.00	800.00	-800.00	-100.0%
Total Rentals	0.00	800.00	-800.00	-100.0%
Ticket Sales				
GIFT CERTIFICATES	-50.00	90.00	-140.00	-155.6%
Ticket Sales - Other	28,587.40	63,917.00	-35,329.60	-55.3%
Total Ticket Sales	28,537.40	64,007.00	-35,469.60	-55.4%
Total Income	116,011.81	114,508.96	1,502.85	1.3%
Gross Profit	116,011.81	114,508.96	1,502.85	1.3%
Expense				
Bank Fees	223.57	404.86	-181.29	-44.8%
Building & Grounds maintenance	1,839.31	29,375.98	-27,536.67	-93.7%
Business Expenses				
Business Registration Fees	25.00	164.69	-139.69	-84.8%
Taxes - Not UBIT	0.00	0.01	-0.01	-100.0%
Total Business Expenses	25.00	164.70	-139.70	-84.8%
Contract Services				
Accounting Fees	750.00	754.00	-4.00	-0.5%
Fundraising Fees	10.00	0.00	10.00	100.0%
Outside Contract Services	7,530.89	6,122.59	1,408.30	23.0%
Total Contract Services	8,290.89	6,876.59	1,414.30	20.6%
Costumes	199.98	993.55	-793.57	-79.9%
Dues & Subscription Expense	0.00	60.00	-60.00	-100.0%
Facilities and Equipment				

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Equip Rental and Maintenance	328.00	688.21	-360.21	-52.3%
Janitorial Services	2,437.22	1,642.05	795.17	48.4%
Mortgage Interest	1,786.54	2,709.23	-922.69	-34.1%
Property Insurance	0.00	27.00	-27.00	-100.0%
Rent, Parking, Utilities	619.04	614.21	4.83	0.8%
Total Facilities and Equipment	5,170.80	5,680.70	-509.90	-9.0%
Fundraising expense	0.00	533.34	-533.34	-100.0%
Lighting & Sound	2,242.90	511.69	1,731.21	338.3%
Makeup & Hair	0.00	270.13	-270.13	-100.0%
Music	156.03	4,001.31	-3,845.28	-96.1%
Office Supply & Support	0.00	16.95	-16.95	-100.0%
Operations				
Postage, Mailing Service	1,172.62	2,079.47	-906.85	-43.6%
Printing and Copying	226.56	751.66	-525.10	-69.9%
Supplies	408.60	1,559.28	-1,150.68	-73.8%
Telephone, Telecommunications	1,994.05	1,932.71	61.34	3.2%
Total Operations	3,801.83	6,323.12	-2,521.29	-39.9%
Other Types of Expenses				
Advertising Expenses	1,187.49	2,942.27	-1,754.78	-59.6%
Insurance - Liability, D and O	4,274.00	6,874.00	-2,600.00	-37.8%
Memberships and Dues	100.00	100.00	0.00	0.0%
Other Costs	25.00	574.89	-549.89	-95.7%
Staff Development	0.00	250.00	-250.00	-100.0%
Total Other Types of Expenses	5,586.49	10,741.16	-5,154.67	-48.0%
PayPal Fees	0.00	3.36	-3.36	-100.0%
Payroll Expenses	2,499.64	2,498.47	1.17	0.1%
Props	365.88	378.36	-12.48	-3.3%
Royalties-Scripts-Scores	4,292.15	12,887.68	-8,595.53	-66.7%
Set	600.22	4,862.72	-4,262.50	-87.7%
Square Expense	0.00	0.01	-0.01	-100.0%
Taxes	22.50	22.50	0.00	0.0%
Utilities	6,451.08	8,896.41	-2,445.33	-27.5%
Wages	31,791.48	31,726.22	65.26	0.2%
Total Expense	73,559.75	127,229.81	-53,670.06	-42.2%
Net Ordinary Income	42,452.06	-12,720.85	55,172.91	433.7%
Other Income/Expense				
Other Income				
Credit Card Fees	0.00	-16.47	16.47	100.0%
Drama camp	-214.41	1,966.00	-2,180.41	-110.9%
Gift Shop				
Shirt Sales	0.00	25.00	-25.00	-100.0%
Gift Shop - Other	0.00	25.00	-25.00	-100.0%
Total Gift Shop	0.00	50.00	-50.00	-100.0%
PPP Readers Theater	350.00	200.00	150.00	75.0%
Raffles	0.00	593.00	-593.00	-100.0%
Theatre Academy	-214.59	6,135.00	-6,349.59	-103.5%
Total Other Income	-79.00	8,927.53	-9,006.53	-100.9%
Net Other Income	-79.00	8,927.53	-9,006.53	-100.9%
Net Income	42,373.06	-3,793.32	46,166.38	1,217.0%