

Possum Point Players
Profit & Loss Prev Year Comparison
 January 1 through October 19, 2020

	Jan 1 - Oct 19, 20	Jan 1 - Oct 19, 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
Advertising & Sponsors	0.00	60.00	-60.00	-100.0%
BAR				
Concession	179.63	751.01	-571.38	-76.1%
Tips	475.00	907.69	-432.69	-47.7%
BAR - Other	2,017.91	3,327.68	-1,309.77	-39.4%
Total BAR	2,672.54	4,986.38	-2,313.84	-46.4%
CONVENIENCE FEES	230.20	168.16	62.04	36.9%
Direct Public Support				
Corporate Contributions	45.43	135.68	-90.25	-66.5%
Individ, Business Contributions	24,110.12	7,625.97	16,484.15	216.2%
Legacies and Bequests	0.00	50.00	-50.00	-100.0%
Total Direct Public Support	24,155.55	7,811.65	16,343.90	209.2%
Donations-Dev Committee	0.00	0.00	0.00	0.0%
Donations - Cash	10.00	817.47	-807.47	-98.8%
Fundraising Events	0.00	6,370.00	-6,370.00	-100.0%
Government Grants				
State Grants	33,930.00	14,700.00	19,230.00	130.8%
Total Government Grants	33,930.00	14,700.00	19,230.00	130.8%
Grants	20,000.00	0.00	20,000.00	100.0%
Interest Income	68.15	48.10	20.05	41.7%
Miscellaneous Income	25.00	0.00	25.00	100.0%
Other Types of Income				
Advertising Sales	300.00	1,620.00	-1,320.00	-81.5%
Total Other Types of Income	300.00	1,620.00	-1,320.00	-81.5%
Program Income				
Membership Dues	7,870.00	16,316.00	-8,446.00	-51.8%
Total Program Income	7,870.00	16,316.00	-8,446.00	-51.8%
Rentals				
Rent Revenue - Debt Property	0.00	800.00	-800.00	-100.0%
Total Rentals	0.00	800.00	-800.00	-100.0%
Ticket Sales				
GIFT CERTIFICATES	-50.00	140.00	-190.00	-135.7%
Ticket Sales - Other	31,697.40	78,901.00	-47,203.60	-59.8%
Total Ticket Sales	31,647.40	79,041.00	-47,393.60	-60.0%
Total Income	120,908.84	132,738.76	-11,829.92	-8.9%
Gross Profit	120,908.84	132,738.76	-11,829.92	-8.9%
Expense				
Bank Fees	252.06	410.85	-158.79	-38.7%
Building & Grounds maintenance	1,839.31	29,525.98	-27,686.67	-93.8%
Business Expenses				
Business Registration Fees	25.00	164.69	-139.69	-84.8%
Taxes - Not UBIT	0.00	0.01	-0.01	-100.0%
Total Business Expenses	25.00	164.70	-139.70	-84.8%
Contract Services				
Accounting Fees	750.00	754.00	-4.00	-0.5%
Fundraising Fees	10.00	10.00	0.00	0.0%
Outside Contract Services	8,212.77	6,400.03	1,812.74	28.3%
Total Contract Services	8,972.77	7,164.03	1,808.74	25.3%
Costumes	199.98	1,213.51	-1,013.53	-83.5%
Dues & Subscription Expense	0.00	60.00	-60.00	-100.0%

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Facilities and Equipment				
Equip Rental and Maintenance	328.00	688.21	-360.21	-52.3%
Janitorial Services	2,561.15	2,057.64	503.51	24.5%
Mortgage Interest	1,947.08	2,988.95	-1,041.87	-34.9%
Property Insurance	0.00	27.00	-27.00	-100.0%
Rent, Parking, Utilities	619.04	734.21	-115.17	-15.7%
Total Facilities and Equipment	5,455.27	6,496.01	-1,040.74	-16.0%
Fundraising expense	0.00	533.34	-533.34	-100.0%
Lighting & Sound	2,242.90	511.69	1,731.21	338.3%
Makeup & Hair	0.00	374.31	-374.31	-100.0%
Music	2,356.03	4,001.31	-1,645.28	-41.1%
Office Supply & Support	0.00	16.95	-16.95	-100.0%
Operations				
Postage, Mailing Service	1,446.62	2,164.47	-717.85	-33.2%
Printing and Copying	238.44	1,220.57	-982.13	-80.5%
Supplies	847.17	1,641.94	-794.77	-48.4%
Telephone, Telecommunications	1,994.05	2,145.56	-151.51	-7.1%
Total Operations	4,526.28	7,172.54	-2,646.26	-36.9%
Other Types of Expenses				
Advertising Expenses	1,187.49	3,172.65	-1,985.16	-62.6%
Insurance - Liability, D and O	5,762.00	6,874.00	-1,112.00	-16.2%
Memberships and Dues	100.00	100.00	0.00	0.0%
Other Costs	324.50	574.89	-250.39	-43.6%
Staff Development	0.00	295.00	-295.00	-100.0%
Total Other Types of Expenses	7,373.99	11,016.54	-3,642.55	-33.1%
PayPal Fees	0.00	3.36	-3.36	-100.0%
Payroll Expenses	2,783.18	2,784.40	-1.22	0.0%
Props	434.85	596.98	-162.13	-27.2%
Royalties-Scripts-Scores	4,292.15	12,887.68	-8,595.53	-66.7%
Set	853.67	6,180.21	-5,326.54	-86.2%
Square Expense	0.00	0.01	-0.01	-100.0%
Taxes	22.50	22.50	0.00	0.0%
Utilities	7,965.97	10,001.15	-2,035.18	-20.4%
Wages	35,450.69	35,463.05	-12.36	0.0%
Total Expense	85,046.60	136,601.10	-51,554.50	-37.7%
Net Ordinary Income	35,862.24	-3,862.34	39,724.58	1,028.5%
Other Income/Expense				
Other Income				
Credit Card Fees	0.00	-16.47	16.47	100.0%
Drama camp	-214.41	1,966.00	-2,180.41	-110.9%
Gift Shop				
Shirt Sales	0.00	25.00	-25.00	-100.0%
Gift Shop - Other	0.00	40.00	-40.00	-100.0%
Total Gift Shop	0.00	65.00	-65.00	-100.0%
Possum Juniors	0.00	154.30	-154.30	-100.0%
PPP Readers Theater	350.00	400.00	-50.00	-12.5%
Raffles	0.00	901.00	-901.00	-100.0%
Theatre Academy	-214.59	6,135.00	-6,349.59	-103.5%
Total Other Income	-79.00	9,604.83	-9,683.83	-100.8%
Net Other Income	-79.00	9,604.83	-9,683.83	-100.8%
Net Income	35,783.24	5,742.49	30,040.75	523.1%