

Possum Point Players
Profit & Loss Prev Year Comparison
January 1 through March 16, 2021

| | Jan 1 - Mar 16, 21 | Jan 1 - Mar 16, 20 | \$ Change | % Change |
|------------------------------------|--------------------|--------------------|-------------------|----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Advertising & Sponsors | 1,000.00 | 0.00 | 1,000.00 | 100.0% |
| BAR | | | | |
| Concession | 0.00 | 189.63 | -189.63 | -100.0% |
| Tips | 12.00 | 236.00 | -224.00 | -94.9% |
| BAR - Other | 125.00 | 1,012.34 | -887.34 | -87.7% |
| Total BAR | 137.00 | 1,437.97 | -1,300.97 | -90.5% |
| CONVENIENCE FEES | 6.80 | 168.06 | -161.26 | -96.0% |
| Direct Public Support | | | | |
| Corporate Contributions | 56.09 | 26.55 | 29.54 | 111.3% |
| Individ, Business Contributio... | 375.00 | 12,485.00 | -12,110.00 | -97.0% |
| Total Direct Public Support | 431.09 | 12,511.55 | -12,080.46 | -96.6% |
| Donations - Cash | 517.50 | 10.00 | 507.50 | 5,075.0% |
| Government Grants | | | | |
| State Grants | 10,620.62 | 14,780.00 | -4,159.38 | -28.1% |
| Total Government Grants | 10,620.62 | 14,780.00 | -4,159.38 | -28.1% |
| Grants | 0.00 | 20,000.00 | -20,000.00 | -100.0% |
| Interest Income | 6.26 | 11.75 | -5.49 | -46.7% |
| Other Types of Income | | | | |
| Advertising Sales | 0.00 | 300.00 | -300.00 | -100.0% |
| Total Other Types of Income | 0.00 | 300.00 | -300.00 | -100.0% |
| Program Income | | | | |
| Membership Dues | 15,965.00 | 7,820.00 | 8,145.00 | 104.2% |
| Total Program Income | 15,965.00 | 7,820.00 | 8,145.00 | 104.2% |
| Ticket Sales | | | | |
| GIFT CERTIFICATES | 0.00 | -50.00 | 50.00 | 100.0% |
| Ticket Sales - Other | 1,430.00 | 26,160.00 | -24,730.00 | -94.5% |
| Total Ticket Sales | 1,430.00 | 26,110.00 | -24,680.00 | -94.5% |
| Total Income | 30,114.27 | 83,149.33 | -53,035.06 | -63.8% |
| Gross Profit | 30,114.27 | 83,149.33 | -53,035.06 | -63.8% |
| Expense | | | | |
| Awards and Grants | | | | |
| Cash Awards and Grants | 400.00 | 0.00 | 400.00 | 100.0% |
| Total Awards and Grants | 400.00 | 0.00 | 400.00 | 100.0% |
| Bank Fees | 92.22 | 180.73 | -88.51 | -49.0% |
| Building & Grounds maintenanc... | 567.46 | 257.10 | 310.36 | 120.7% |
| Business Expenses | | | | |
| Business Registration Fees | 135.00 | 25.00 | 110.00 | 440.0% |
| Taxes - Not UBIT | 25.00 | 0.00 | 25.00 | 100.0% |
| Total Business Expenses | 160.00 | 25.00 | 135.00 | 540.0% |
| Contract Services | | | | |
| Outside Contract Services | 1,632.77 | 3,122.06 | -1,489.29 | -47.7% |
| Total Contract Services | 1,632.77 | 3,122.06 | -1,489.29 | -47.7% |
| Costumes | 0.00 | 199.98 | -199.98 | -100.0% |

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| Facilities and Equipment | | | | |
| Equip Rental and Maintenance | 1,581.01 | 208.00 | 1,373.01 | 660.1% |
| Janitorial Services | 378.09 | 1,426.32 | -1,048.23 | -73.5% |
| Mortgage Interest | 427.77 | 690.83 | -263.06 | -38.1% |
| Rent, Parking, Utilities | 1,025.86 | 146.25 | 879.61 | 601.4% |
| Total Facilities and Equipment | 3,412.73 | 2,471.40 | 941.33 | 38.1% |
| Lighting & Sound | 0.00 | 29.98 | -29.98 | -100.0% |
| Music | 0.00 | 156.03 | -156.03 | -100.0% |
| Operations | | | | |
| Postage, Mailing Service | 281.83 | 863.62 | -581.79 | -67.4% |
| Printing and Copying | 78.40 | 189.59 | -111.19 | -58.7% |
| Supplies | 0.00 | 276.31 | -276.31 | -100.0% |
| Telephone, Telecommunicati... | 604.25 | 437.64 | 166.61 | 38.1% |
| Total Operations | 964.48 | 1,767.16 | -802.68 | -45.4% |
| Other Types of Expenses | | | | |
| Advertising Expenses | 0.00 | 600.99 | -600.99 | -100.0% |
| Insurance - Liability, D and O | 1,591.00 | 0.00 | 1,591.00 | 100.0% |
| Memberships and Dues | 100.00 | 0.00 | 100.00 | 100.0% |
| Other Costs | 40.00 | 25.00 | 15.00 | 60.0% |
| Total Other Types of Expenses | 1,731.00 | 625.99 | 1,105.01 | 176.5% |
| Payroll Expenses | 815.76 | 895.69 | -79.93 | -8.9% |
| Props | 26.99 | 365.88 | -338.89 | -92.6% |
| Royalties-Scripts-Scores | 138.20 | 4,292.15 | -4,153.95 | -96.8% |
| Set | 0.00 | 439.44 | -439.44 | -100.0% |
| Utilities | 3,019.25 | 2,965.89 | 53.36 | 1.8% |
| Wages | 10,483.12 | 11,014.99 | -531.87 | -4.8% |
| Total Expense | 23,443.98 | 28,809.47 | -5,365.49 | -18.6% |
| Net Ordinary Income | 6,670.29 | 54,339.86 | -47,669.57 | -87.7% |
| Other Income/Expense | | | | |
| Other Income | | | | |
| PPP Readers Theater | 0.00 | 150.00 | -150.00 | -100.0% |
| Total Other Income | 0.00 | 150.00 | -150.00 | -100.0% |
| Net Other Income | 0.00 | 150.00 | -150.00 | -100.0% |
| Net Income | 6,670.29 | 54,489.86 | -47,819.57 | -87.8% |