

## **POSSUM POINT PLAYERS**

### **Executive Committee - Minutes September 19, 2017**

**Call to Order** - Call to order at 4:50 P.M. by President Jon Sharp. Present were: Jon Sharp, Louise Hartzell, Cat Baker, Gwyneth Sharp, Cheryl Graves, Kenney Workman, Michael Murnin and Mike Barlow of the Executive Committee, Rosanne Pack and Beth Howlett representatives from Artistic Committee, Executive Director Dawn Conaway. Also in Attendance was guest Nina Galerstein. Not Present - Chuck Erbe

### **Secretary Minutes from Previous Executive Committee - August 15, 2017**

Approved by unanimous consent upon motion made by Kenney and second by Beth.

### **Treasurer's report - Louise**

- Treasurer's reports approved by unanimous consent upon motion made by Kenney and second by Cat.

### **Executive Administrator - Dawn**

- B&B - 808 tkts sold to date. Discussion followed on adding an additional show - Preferable 2<sup>nd</sup> Saturday matinee. Motion made by Cat, second by Kenney and approved by EC, pending Jim, cast and crew's availability.
- Issues with Mail Movers quality. Dawn will work with and if no improvement will find another source.
- Did not receive grant from M&T. Dawn has applied for Longwood Foundation Grant (\$15,000). Representatives for LF to meet with Dawn Tuesday September 26 at the hall.
- Nita has stepped down as bar volunteer coordinator for the PPP bar.
- AARP rental of the hall October 25, 2017 (\$350.00 + bar proceeds).

### **Fundraising - Kenney**

- Claudius 's fundraiser dates are 10/12, 13, 14) "Classic Soul and a Night of Motown Hits". Discussion on making this a 1 night 1 matinee event rather than three.

### **Artistic - Rosanne**

- AARP event approved.
- NOLD dates 10/5, 6, 7/2018 approved.
- OTE - "A Doll's House" dates 2/16, 17, 18/2018 approved.
- NFS - "Macbeth" - dates 6/29, 30, 7/1/2018 approved.

### **Email votes**

- 9/12/2017 Approval of Mike Barlow to take the Building and Grounds position.
- Email approval of AARP building rental 10/25/2017.

### **Old Business -**

- We still do not have a bar manager. Jon will reach out to all the trustees to see about interest in filling the Bar manager position or assisting.
- B&G position - Mike B. will look at the job duties description and advise.

- **NOLD** - Michael discussed some changes to and the current thought about making more contemporary to appeal to the target audience.

#### **New Business**

- Nominating committee has been appointed by Jon. Serving is Chairperson Nina G., Marsha S., Michael Murnin, Rosanne P., and Richard Huffman.
- Analysis of ticket prices. For the 2018 season proposed prices of \$20/\$19 (adult/Senior, student) for non-musical, \$25/\$24 for musical (increase of \$2/tkt).
- Price for Season tkt \$95/\$90 (savings of \$10 for all 5 mainstage shows purchased individually).  
Motion by Kenney and second by Rosanne for this increase in individual tkt prices and the price for Season tickets. Approved by unanimous consent.

#### **Guest - Nina**

- Cinema Arts Theatre (CAT). Asks for ideas from the EC and AC.
- Bring a CAT tkt for a drink discount at our bar when attending a PPP show.

Brief discussion on Delaware Arts Alliance by Beth and the importance that we support and stay involved.

The next meeting of Executive Committee will be **Tuesday October 17 at 4:45**. There being no further business the meeting was adjourned at 6:30 pm by unanimous consent.

Respectfully Submitted,  
Cat Baker - Executive Committee Secretary